

| Questions |   | Responses   | Skip Pattern                                   |
|-----------|---|---|--|
| Q1        | How many years have you been with your current organization?  | <p>  _____  </p> <p>a. Prefer not to respond</p>  |  |
| Q2        | What is your current role in your organization?   | <p>  _____  </p> <p>a. Prefer not to respond</p>  |  |
| Q3        | How many years have you been in your current role?  | <p>  _____  </p> <p>a. Prefer not to respond</p>  |  |
| Q4        | What disease/condition or therapeutic area does your organization represent?  |   |  |
| Q5        | <p>Which stage of medical product development is your organization actively engaged in. By “actively engaged in”, we mean implementing activities.</p> <p><i>Read aloud responses</i></p> <p><i>Select all that apply</i></p> | <p>a. Pre-discovery</p> <p>b. Pre-clinical</p> <p>c. Phases 1/2/3</p> <p>d. FDA review &amp; approval</p> <p>e. Post-approval activities</p> <p>f. Not contributing or engaged in any of these stages</p> <p>g. Not sure</p>  | If F or G → close, not eligible; end interview |
| Q6        | How much experience does your organization have working in this phase?  |   |  |
|           | [Display each phase selected]   | <p>a. A lot</p> <p>b. Some</p> <p>c. A little</p> <p>d. Not sure</p> <p>e. Prefer not to respond</p>  |  |
| Q7        | For the purpose of classifying the relative size of your organization, to the best of your knowledge, what was your organization’s approximate annual budget last year?   | <p>a. Less than \$500,000</p> <p>b. \$500,000 to \$999,999</p> <p>c. \$1,000,000 to \$4,999,999</p> <p>d. \$5,000,000 to \$9,999,999</p> <p>e. \$10,000,000 or greater</p> <p>f. Prefer not to respond</p> <p>g. Not sure</p> |  |
| Q8        | To better understand the degree to which your organization invests in medical product development,  | <p>a. 0%</p> <p>b. 1-25%</p> <p>c. 26-50%</p>   |  |

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|           | approximately what percentage of your organization's annual budget is dedicated to supporting activities in this area?    | <ul style="list-style-type: none"> <li>d. 51-75%</li> <li>e. More than 75%</li> <li>f. Prefer not to respond</li> <li>g. Not sure</li> </ul>  |              |
| Q9        | To the best of your knowledge, how many years has your organization been actively engaged in medical product development? | <ul style="list-style-type: none"> <li>a. Still in planning phase</li> <li>b. Less than one year</li> <li>c. 1 to 2 years</li> <li>d. 3 to 4 years</li> <li>e. 5 to 10 years</li> <li>f. More than 10 years</li> <li>g. Prefer not to respond</li> <li>h. Not sure</li> </ul> |              |